



## **FORTINET CONSULTANT**

**Location:** Scotland, preferably central belt for ease of collaboration. The role is hybrid, predominantly home based but requiring:

- some onsite days with clients who may be located anywhere in the UK
- face to face collaboration with colleagues in our central Glasgow workspace
- occasional UK-wide travel to events

**Reports:** to the Principal Technical Consultant.

**Package:** core salary range £50-60k + benefits subject to experience level.

## **ABOUT FULLPROXY**

FullProxy is a specialist cyber security consultancy based in Glasgow, providing elite cyber advisory and services to critical public services plus well-known brands such as Ryanair and Virgin Money. We're looking for an ambitious Fortinet Consultant to join our experienced team based in Glasgow.

We're growing rapidly right now, with recent accolades including Scottish Cyber Company of the Year Finalist 2025, and Tussell Tech 200 Top Growing Companies. We need to expand our team of cyber specialists to manage our increasing client workload, support our senior consultants, and provide our sales team with technical advisory in the critical stages of our customer onboarding process.

As a key member of this compact team, there's lots of scope to make the role your own and input your specialisms, initiatives and areas of expertise into the future of the company. FullProxy is a collaborative, agile, hard working (and occasionally hard playing!) environment where everyone is an individual and all ideas are welcome.



## KEY RESPONSIBILITIES & SKILLSETS

Your role will be to provide operational, consultative and administrative cyber security and technology services to FullProxy clients and prospects.

You'll work closely with clients to understand their needs and provide the technical support to ensure their network and application infrastructures are secure and they're getting the most out of their technology investment.

You'll need demonstrable expertise in Fortinet to proceed with this role. FullProxy place high importance on ensuring that our consultants are accredited to the top level in the technologies we recommend, so you'll need to be enthusiastic about keeping your skills up to date. We'll help and encourage you to do this.

To provide top quality value and advice to our clients, you need to have a bigger picture cyber resilience mindset to understand the company's entire infrastructure and ensure that recommendations and activities are optimised.

Day to day responsibilities will include but are not limited to, capacity around architecture, pre-sales, planning, troubleshooting, and enhancements of FullProxy supplied services and vendor kit, as well as providing best practices and recommendations to clients.

You'll be a confident communicator, able to translate complex concepts into straightforward non-technical explanations. You'll have a close working relationship with our sales and marketing team, providing expert advisory in key sales pitches, running customer demos and webinars, and investing in building your thought leadership profile via content to promote the business.

## QUALIFICATIONS AND EXPERIENCE

- Experience with the Fortinet portfolio including FortiGate, FortiAnalyzer, FortiManager, FortiSwitch, FortiAP, FortiClient, FortiEMS, Secure SD-WAN
- Experience with network design, implementation, and troubleshooting in a complex global multi-data center environment, including Firewall and VPN
- Strong written and verbal communication skills, with the ability to explain technical concepts to both technical and non-technical audiences
- Fortinet certification is a plus, such as Fortinet NSE4-7 / FCX, FCSS and FCP / FCX, FCSS and FCP

Cryptography, Encryption, PKI knowledge would be fantastic

- Experience with cloud platforms such as AWS, Azure, or Google Cloud Platform is a plus
- You need to be self-motivated and solution-focused, detail-oriented, and able to work independently as well as in a team environment.